



Lloyd & Gravell Ltd

STRATEGIC PLANNING

- CONFIDENCE & OPPORTUNITY TO PLAN GROWTH & DEVELOPMENT.
55 directly employed employees.
- SUSTAINABLE EMPLOYMENT & TRAINING OPPORTUNITIES:
Jobs, Traditional & Shared Apprenticeships, Trainee Positions,
On-site Work Experience.
- INCREASED SUPPLY CHAIN OPPORTUNITIES
Over the last 6 years – 82% of the supply chain working on
framework contracts are located within the region.

PROJECT PIPELINE BREAKDOWN - APRIL 2017

	Lot 1 >£1m Carms	Lot 2 >£1m Cerdigion	Lot 3 >£1m NPT	Lot 4 >£1m Pembs	Lot 5 >£1m Swansea	Lot 6 £1m - £3.5m EAST	Lot 7 £1m - £3.5m WEST	Lot 8 £3.5m £7.5m EAST	Lot 9 £3.5 £7.5m WEST	Lot 10 £7.5m - 15m EAST	Lot 11 £7.5m - £15m WEST	Lot 12 >£15m ALL	Totals
Swansea					2	2							4
Neath Port Talbot								1				1	2
Ceredigion		2							1				3
Pembrokeshire				1			3		1		1	1	7
Carmarthenshire	14						16		5				35
Others							1						1
													0
													0
													0
													52

PROJECT PIPELINE BREAKDOWN - APRIL 2017

	No of Projects	% of Total Workload Uploaded	Tier 1 Value	SME Value	Total Value	SME % of Work	SME Tenders	Tier 1 Tenders
Swansea	4	7.69%	£0	£6,202,000	£6,202,000	100.00%	4	0
Neath/Port Talbot	2	3.85%	£44,000,000	£6,500,000	£50,500,000	12.87%	1	1
Ceredigion	3	5.77%	£0	£6,221,971	£6,221,971	100.00%	3	0
Pembrokeshire	7	13.46%	£25,000,000	£24,975,363	£49,975,363	49.98%	6	1
Carmarthenshire	35	67.31%	£0	£62,357,545	£62,357,545	100.00%	35	0
Others	1	1.92%	£0	£683,778	£683,778	100.00%	1	0
Totals	52		£69,000,000	£106,940,657	£69,000,000		50	2
			£175,940,657.24					
Average SME Work						77.14%		

BOOM & BUST

- MASSIVE PRICE FLUCTUATIONS
- LABOUR MARKET CHASING THE QUICK BUCK
- LACK OF INVESTMENT IN TRAINING
- NO COMMUNITY BENEFITS
- NO COLLABORATIVE WORKING
- INCREASED LITIGATION

EDUCATION – DIRECTLY EMPLOYED STAFF

TRADITIONAL TRAINING ROUTE

- 22 NVQ LEVEL 2 & 3
- 4 HNC IN CONSTRUCTION MANAGEMENT
- 2 BSC. IN QUANTITY SURVEYING
- HEALTH & SAFETY OFFICER TO NEBOSH LEVEL
- ACCOUNTS OFFICER (ACCA) LEVEL

UPSKILLING

- 8 NVQ LEVEL 2 PLANT OPERATORS
- 3 NVQ LEVEL 3 CONSTRUCTION CRAFT CERTIFICATES.

SUSTAINABLE OPPORTUNITIES

- UNDERTOOK WORK EXPERIENCE AS YEAR 10 PUPIL FROM YSGOL MAES Y GWENDRAETH, CEFNEITHIN IN 2012.
- ATTENDED COLEG SIR GAR.
- JOINED SHARED APPRENTICE SCHEME
- CONTINUOUS ON SITE EXPERIENCE WITH L&G SINCE SEPTEMBER, 2015.
- COMPLETES APPRENTICESHIP IN JUNE, 2017.
- JOINS L&G DIRECTLY EMPLOYED PLASTERING TEAM IN JULY, 2017.



NEXT STEP PROGRAMME

- interview experience for 86.
- 55 individuals with a two-week college induction.
- 55 Health & Safety training.
- 55 CSCS tests
- 46 on-site work experience for six weeks.
- 15 entered traditional apprenticeships.
- 23 the opportunity to follow the pathway and shared apprentice training routes.
- 2 winners have gone on to set up their own business and now train apprentices themselves.



SME FEARS

- LOBBYING
- MUTUAL INVESTMENT MODEL
- FUNDING CUTS
- DATA CAPTURE