

Frameworks & Best Practice

- The Wales Delivery Model
 - Welsh Government influence – procurement/governance
 - Framework driven – 2 stage Early Contractor Involvement
 - Local, regional, national – contractors
 - Social value – geography, history, tribal
 - Certainty of delivery (pre-construction & construction) – Time, Cost, Quality



Delivering value for money

- Frameworks should represent total solutions and transparency at all stages
 - Meets Welsh agenda – carbon, social value, sustainability, procurement
- Robust PI's
 - Client agreed metric
 - Measured at each stage – value report
 - Continual measurement
 - Clarity at every stage of the process
 - Predictable / certainty
 - Value Wales – Community Benefits toolkit
- What do frameworks provide to Clients? – Assured outcomes



Delivering value for money

- Benchmarked against a wide range of projects to ensure that they are competitive with what the market is delivering.
- Whole 'Project team' and 'value chain' collaboration
- Standardisation/Optimisation of construction of 'say' primary schools bring efficiencies in construction that can save money.
- Consistent workload for the supply chain. This will improve their performance, reduce waste and drive down cost
- The speed to start on site ensures that costs are kept to a minimum whilst still ensuring that the brief is met.
- Early involvement of supply chain ensures that each element of the works is tested to guarantee right package price.



Benefits

- Reduced the need for long tender process
- Programme efficiencies with Client final requirements and fittings – these can be progressed during the construction phase to speed up if desired.
- Early contractor involvement allows pre orders for site surveys, investigations, Planning, early orders for piling rigs and steel design (Margam & Sandfields – Blank page to start on site including Planning 6 months)
- Programme certainty v Tendered projects – Contractors Programme
- Well established internal relationships ensuring a value adding approach
- Data base of costs to speed up cost planning and progress in feasibility stages.



Delivering Value for Money

- The projects are 2-stage so have the benefit of a robust design solution that is created by the whole team from the start.
- ECI also ensures the correct products are specified to allow best value for each building – design to cost
- The customer satisfaction and PI are key to future work stream - incentive to build to the highest standard.
- The design is a ‘best value’ solution for the design life of the building, not a poor quality ‘value engineered’ solution that can happen on a tendered schemes.
- Aftercare involved through construction period – Soft landings



Added Value

- Delivering Welsh Government agenda
- Social Value - TR&T
- Local SME
- Carbon Reduction Footprint
- Circular Economy - Environmental
- Measurable outcomes and performance
- Retained staff
- Energy in Use
- Soft Landings



Are frameworks perfect?

- Are they consistent across Wales or even within an individual Framework?
- Are lessons learnt and published for industry improvement e.g Annual report or end of framework assessments?
- Do framework clients collaborate as much as contractors – Skills Academies?
- What about the Contractors who don't make the Framework – How do they learn the lessons and best practice from the framework? e.g Bouygues UK SEWSCAP 1 - £130m of projects, SEWSCAP 2 - £0
- How do we demonstrate they are not just 'named lists'?
- Is pipeline accurate and communicated effectively?
- What else.....?

