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“The IWA occupies a unique place in Welsh public life. Its analysis of current issues is always professional and extremely helpful.”

Lord Richard of Ammanford  
Chairman of the Richard Commission

“In a time of transition for Wales, politically, the Institute of Welsh Affairs provides a vital forum for all sides to come together over both strategically important and contentious issues.”

Baroness Ilora Finlay of Llandaff, Professor of Palliative Medicine, Cardiff University

“The IWA is a quite extraordinarily valuable body, and I am very proud to be a member of it.”

Lord (Kenneth) Morgan  
One of Wales's leading historians

The work of the IWA depends on the support and contribution of individual members across Wales and beyond who share our determination to mobilise the nation's human and social resources in order to face the challenges ahead. By bringing together partners in business, academia, and the public and voluntary sectors, the IWA is helping to shape economic, social, educational, environmental and cultural policy across Wales.

I wish to become a member and enclose a cheque for £40.

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Institute of Welsh Affairs, 4 Cathedral Road, Cardiff CF11 9LJ



## Improving Welsh procurement



**Conference**  
Parc Thistle Hotel, Cardiff  
Monday 5th November 2012

### Chair: Gerald Holtham, Trustee, IWA

Public procurement is an important driver for economic development and employment. At some £4.3 billion the Welsh public sector's annual procurement budget is one of the main economic policy levers in Welsh hands.

tenders they make by providing adequate feedback? How are we addressing the skills gap that exists amongst Welsh procurement professionals? How can we push the profile of procurement management higher up policy ladder?

But how effectively are we using it? Are we achieving the right balance between risk management and creativity in public procurement, especially with contracts below the EU thresholds? Are we encouraging Welsh SMEs to learn from the

This conference explores how the creative use of public procurement can help us maximise the impact of public spending in Wales.

call us: 029 2066 0820 or visit our website: [www.iwa.org.uk](http://www.iwa.org.uk)

# Conference agenda

Monday 5 November 2012

## 9.00am Registration

### 10.00am Keynote address

Jane Hutt, Minister for Finance,  
Welsh Government

### 10.30am Shared values for money: the McClelland report

Professor Dermot Cahill, Director, Bangor University  
Institute for Competition and Procurement Studies

## 11.00am Coffee Break

### 11.30am The role of the Welsh Procurement Consortium

Rob Jones, Procurement Manager, Welsh Purchasing  
Consortium

### 12.00pm Collaborative procurement

Nick Blundell, Regional Secretary of UCATT

## 12.30pm Lunch

### 1.30pm Welsh procurement in practice

#### (i) Arbed – Phase II

Mark Gardner, Chief Executive, Melin Housing Association

#### (ii) Community-focused procurement – the Can Do Toolkit

Keith Edwards, Director, Chartered Institute of  
Housing Cymru

#### (iii) Procurement in construction

Milica Kitson, Constructing Excellence Wales

### 3.00pm The Welsh approach to procurement

Alison Standfast, Head of Procurement, Value Wales

## 3.30pm Tea and Depart

# Response Form

Book online at [www.iwa.org.uk/events](http://www.iwa.org.uk/events) or return the form below:

Please tick as appropriate:

- Please reserve me \_\_ place(s) for the *Improving Welsh Procurement* conference and lunch @ £70 (£56 for IWA members) per place
- Please reserve me \_\_ place(s) for the *Improving Welsh Procurement* conference and lunch and annual individual membership to the IWA @ £90 per place
- I enclose a cheque for £\_\_\_\_
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Names of Guests / Colleagues \_\_\_\_\_

Special requirements (e.g. dietary): \_\_\_\_\_

Return this form together with a cheque (to IWA) to:

4 Cathedral Road, Cardiff, CF11 9LJ

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